



A
Producer
Of
New
Business

The FLEXIPHONE

You can easily get new subscribers if you tell them you will install the FLEXIPHONE, and even get a higher rental. Many companies are using it, as it

**REDUCES THE MAINTENANCE ACCOUNT
OVER ONE-HALF**

Positively does away with broken Transmitters and Receivers. It overcomes those annoying cord troubles

ATTACHES TO ANY WOODWORK—ANYWHERE
Any Standard Transmitter or Receiver can be used.

MAY WE SEND YOU A SAMPLE FOR TRIAL?

Oliver Manufacturing Co. 1020 Walnut Street
PHILADELPHIA, PA.

Holtzer-Cabot Electric Co. BROOKLINE, MASS.
CHICAGO, ILL.